Call for Contributions
(Extended abstracts)

69th AIEST Conference of Ideas
Varna, Bulgaria
25th August (evening) – 29th August 2019 (morning)

Comprised of 3 streams of discussion:

Stream of Discussion 1 (AIEST Central Discussion)
*Business Models for sustainable Growth in Tourism*

Stream of Discussion 2 (Conference Discussion)
*Tourism Frontiers: Theories, Practices, Methodologies*

Stream of Discussion 3
*AIEST’s Advances in Tourism Research -
Perspectives of Actors, Institutions and Systems*
The International Association of Scientific Experts in Tourism (AIEST) is calling for contributions for its 69th Conference.

The three themes and core streams of discussion of the conference are

(1) Business Models for sustainable Growth in Tourism
(2) Tourism Frontiers: Theories, Practices, Methodologies
(3) AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and Systems

We are calling for academic and practitioners contributions to these themes.

However, interesting contributions NOT related to the theme of the conference are very welcomed as well and will be allocated to the stream AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and System (Stream 3).

The host of the conference is Professor Stanislav Ivanov, Vice Rector (Research) of the Varna University of Management, Varna, Bulgaria.

The location of the conference will be at Varna (Bulgaria), from Sunday evening 25th August 2019 until Wednesday evening, 28th August 2019 (with departures on Thursday morning after breakfast, August 29, 2019). During August 25, and prior to the start of the conference on Sunday evening, we shall organise a number of professional academic and practitioner workshops with different topics (tbd).
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1 Overview

1.1 Introductory remarks

AIEST was the first scientific organisation in tourism. Since its foundation, the Association has engaged in applied, interdisciplinary and solution-oriented research. The membership of AIEST is not limited to academics. It is based on the partnership between senior academic members and leading scientifically interested expert members from tourism companies and organisations.

The annual AIEST conference primarily intends to facilitate exchange and to enhance amicable relations between its participants (members of AIEST and non-members, experienced and young career academics and practitioners). Moreover, it wants to provide a platform to discuss topical work from and with academia and practice alike in a friendly, supportive environment. So, and as a delegate of a previous conference pointed out,

“AIST conferences are spaces occupied by modest experts, helping you improve your research and/or deal with practical challenges.”

Overall three streams of and for discussion shall be set up:

- **Stream of Discussion 1** to accommodate contribution to the AIEST Central Discussion Business Models for sustainable Growth in Tourism.

- **Stream of Discussion 2** to accommodate contributions to the conference theme Tourism Frontiers: Theories, Practices, Methodologies, with the following sub-tracks (indicative):
  - Track 1: Frontiers in Tourism Research
    - Latest advances in tourism studies
    - The future of tourism research
  - Track 2: Frontiers in Tourism Research Methodologies
    - Innovative qualitative, quantitative and mixed methods for data collection and analysis in tourism research
    - Research ethics challenges
  - Track 3: Frontiers in Tourism Practice
    - Business and product innovations
    - Tourism, culture and creative industries
    - The non-human traveller in tourism – robots, pets and teddy bears
Stream of Discussion 3, called *AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and Systems*, to accommodate all other contributions.

The Conference targets **two major types of intervention and groups of participants:**

**Academia**, who is invited to present state-of-the-art research in one or more of the major streams of *discussion* and who are willing to contribute from their scientific perspective to build an interdisciplinary body of knowledge. Submissions shall be classified according to the stage of the work, including:

1. Basic conceptual ideas, seeking general feedback;
2. Research design and methodology, seeking validation of logic and plan;
3. Study results, seeking inputs for its discussion;
4. Study results and discussion, seeking inputs for conclusions;
5. Completed studies, seeking final feedbacks.

**Practice**, who is invited to provide latest trends, concepts and cases in the field of the streams of discussion and who may provide guidance with regard to prospective research questions. Submissions shall be classified according to the stage of the work, including:

1. Basic conceptual ideas or projects, seeking for general feedback
2. (Observed) problems or challenges, seeking an explanation
3. (Explained) problems or challenges, seeking a solution
4. Think tank type of session on specific topics (multilateral exchange)

For more details, refer to the following sections of this call.
1.2 Streams of discussion

As indicated earlier, there are three streams of discussion:

- **Stream of Discussion 1** to accommodate contribution to the AIEST Central Discussion *Business Models for sustainable Growth in Tourism*.

- **Stream of Discussion 2** to accommodate contributions to the conference theme *Tourism Frontiers: Theories, Practices, Methodologies* (and the related sub-tracks).

- **Stream of Discussion 3**, called *AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and Systems*, to accommodate all other contributions.

In all streams of discussion, we invite participants from different scientific disciplines and tourism related industries to contribute to the following four major sub-streams:

- **Actors behaviour**, consisting of contributions focusing on behavioural issues of consumers, management, politicians, etc.;

- **Institutional settings**, consisting of contributions focusing on topics such as entrepreneurship and innovation, cooperation and strategic alliances, ITC and productivity led-growth, structural change in leading tourism relevant industries, etc.;

- **Systemic perspective**, consisting of contributions focusing on topics such as the analysis of the market forces, marketing management of destinations, tourism promotion and policies, management of tourism related resources, sustainable development in tourism, regulation and governance of places, etc.

- **Other**, consisting of contributions that cannot be classified as above.

Please be aware that all contributions to the Stream of Discussion 1 and 2 need to be scoped around issues relating to the topics of those streams. No such restrictions are applied in the Stream of Discussion 3.
1.3 Types of intervention

There are two types of interventions following the two different target groups:

- We invite Academia to submit topical research results or conceptual models providing the basis for inspiring and controversial sessions. The relevance of the contribution and the interest it raises are as important as the methodical rigour. Out-of-the-box thinking is encouraged. Important: The copyrights remain with authors at all times. This allows submissions of the most recent work in progress. All submissions will be double blind reviewed.

  The format of contributions consists of extended abstracts with a maximum (!) length of 12,000 characters Times New Roman 12 pts. (including blanks; excl. references, figures and tables). You can download a formatted master copy (AIESTContribution_2019.doc) from AIEST homepage (www.aiest.org). For each contribution, there will be either 10 or 20 minutes for presentation and at least 10-15 minutes of discussion.

- We invite Practice to put forward thoughts on the challenges it faces. New ideas and concepts should be discussed in an inspiring and critical way. Out of the mainstream thinking is explicitly welcomed. All practitioners' submissions will be assessed by the Committee of the AIEST.

  The format of contributions consists of short Power Point presentations of a maximum of 10-15 charts (excluding title pages and possible references). For each contribution, there will be 10 or 20 minutes for presentation and at least 10-15 minutes of discussion.
1.4 Awards

Overall, 3 different awards are going to be offered at this conference. They include:

- The **AIEST BEST CONTRIBUTION AWARD** for the overall best contribution at this conference (irrespective if this contribution stems from an academic or practitioner);
- The **PETER KELLER AWARD** for the best contribution uniting theory and practice (irrespective if this contribution stems from an academic or practitioner);
- The **AIEST PhD AWARD** for the best academic contribution of a PhD candidate at this conference.

1.5 Organisation of the conference

The programme of the Conference includes different formats:

- **Pre conference**: Young Researchers Workshop on Sunday (cf. to separate call) as well as a number of different professional workshops;
- **Opening session**: Dialogue of AIEST with representatives of the host country on Monday morning;
- **Conference**:
  - Keynotes from academia and practice (still under way)
  - Academic paper sessions with a range of different papers and presentations;
  - Practitioner presentation sessions with a range of different presentations;
  - Technical excursions.
2 Submission guidelines

The submission guidelines are applicable no matter to what stream of discussion you submit.

2.1 Academic contributions

The submission to the conference consists of one document consisting of a title page (1st page), classification information regarding your submission (2nd page) and an extended abstract starting from page 3. A master copy of this document (AIESTContribution_2019.doc) is available at aiest.org. Please make use of that master copy.

2.1.1 Title page (page 1)

The title page needs to contain the following information:

- Title of paper
- Authors and major affiliations
- Address of corresponding author
- Short abstract (maximum of 600 characters, including blanks) and 4-6 key words

2.1.2 Classification page (page 2)

- At “Type of intervention”, tick “Academia
- Stream of Discussion:
  Select one from two streams of discussion by ticking the corresponding box:
  - 1: Business Models for sustainable Growth in Tourism.
  - 3: AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and Systems
- Sub-stream of discussion:
  Select one from four sub-streams of discussion by ticking the corresponding box:
  - Actors behaviour
  - Institutional settings
  - Systemic perspective
  - Other
• Classification of the stage of progress of your work:

Select from five possible stages of your work by ticking the corresponding box:

– Basic conceptual ideas, seeking general feedback;
– Research design and methodology, seeking validation of logic and plan;
– Study results, seeking inputs for its discussion;
– Study results and discussion, seeking inputs for conclusions;
– Completed studies, seeking final feedbacks.

2.1.3 Extended Abstract (page 3 et sqq.)

Submit an extended abstract consisting of max. (!) 12,000 characters Times New Roman 12 points (including blanks; excl. references) and single-spaced. This is equivalent of approximately three to four pages. However, you can add as many figures and tables as you wish. Please structure your paper as follows (always if applicable):

• Introduction / purpose (include some remarks with regard to originality of work)
• State-of-the-art (lit review)
• Design / methodology / methods
• Results and discussion
• Conclusions consisting of theoretical as well as practical and social implications (if applicable).
2.2 Practitioner contributions

The submission to the conference consists of two documents:

- Title page (a master copy AIESTContribution_2019.doc is provided at aiest.org).
  Use only pages 1 and 2 of this document.
- Power-point presentation

2.2.1 Title page (page 1)

The title page needs to contain the following information:

- Title of paper
- Authors and major affiliations
- Address of corresponding author
- Short abstract (maximum of 600 characters, including blanks) and 4-6 key words

2.2.2 Classification page (page 2)

- At “Type of intervention”, tick “Practice”
- Stream of Discussion:
  Select one from two streams of discussion by ticking the corresponding box:
  - 1: Business Models for sustainable Growth in Tourism.
  - 3: AIEST’s Advances in Tourism Research - Perspectives of Actors, Institutions and Systems
- Sub-stream of discussion:
  Select one from four sub-streams of discussion by ticking the corresponding box:
  - Actors behaviour
  - Institutional settings
  - Systemic perspective
  - Other
- Classification of the stage of progress of your work:
  Select from five possible stages of your work by ticking the corresponding box:
  - Basic conceptual ideas or projects, seeking for general feedback
  - (Observed) problems or challenges, seeking an explanation
  - (Explained) problems or challenges, seeking a solution
– Think tank type of session on specific topics (multilateral exchange)

2.2.3 Presentation (from page 3)

Please submit a short power point presentations consisting of 10-15 charts, excluding title pages and possible references. The presentation should contain at least the following:

- Title page and author information
- Problem/ challenge statement
- Any type of content
- Conclusions
3 Dates and deadlines

February 28, 2019  Submission deadline.
Please use the master copy (AIESTContribution_2019.doc) provided on www.aiest.org and submit all contributions to info@aiest.org

**Important:** If you are not able to keep that date, send an e-mail containing a short abstract to christian.laesser@unisg.ch; we will then negotiate an extension (which normally can be granted).

March 30, 2019  Final author notification about acceptance of submission(s) and presentation at conference

May 31, 2019  Early bird registration ends

August 10, 2019  Registration ends; onsite registration available

August 25-29, 2019  Conference

4 Program structure

Please find below a preliminary program (structure).

<table>
<thead>
<tr>
<th>Day</th>
<th>Morning</th>
<th>Afternoon</th>
<th>Evening</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUN, August 25</td>
<td>Delegates Arrival and professional workshops</td>
<td></td>
<td>Welcome Reception</td>
</tr>
<tr>
<td>MON, August 26</td>
<td>Official opening ceremony</td>
<td>Oral presentation sessions</td>
<td>AIEST AGM Dinner</td>
</tr>
<tr>
<td>TUE, August 27</td>
<td>Oral presentation sessions</td>
<td>Oral presentation sessions</td>
<td>Oral presentation sessions Dinner</td>
</tr>
<tr>
<td>WED, August 28</td>
<td>Oral presentation sessions</td>
<td>Technical excursion and Gala dinner</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Closing of the conference</td>
<td></td>
<td></td>
</tr>
<tr>
<td>THU, August 29</td>
<td></td>
<td>Optional Full day Tour</td>
<td></td>
</tr>
</tbody>
</table>
## Conference fees

Please find below information about the conference fees.

<table>
<thead>
<tr>
<th></th>
<th>Full registration</th>
<th>Daily registration</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIEST members</td>
<td>550 EUR</td>
<td>650 EUR</td>
</tr>
<tr>
<td>AIEST non-members</td>
<td>750 EUR</td>
<td>850 EUR</td>
</tr>
</tbody>
</table>

### Fees include

- Conference pack – entrance to all working sessions during the whole period of the conference
- Conference materials
- Welcome Reception on August 25
- Coffee breaks on August 26, 27 and 28
- Lunches on August 26, 27 and 28
- Dinners on August 26 and 27
- Technical excursion on August 28, including transportation and activities
- Gala Dinner on August 28
- Daily conference pack – entrance to the working session on the particular day – August 27 or 28 2019 and presentation of a paper
- Conference materials
- Coffee break(s) on the particular day
- Buffet Lunch on the particular day

### Fees do not include

- Accommodation
- Any other food and beverages
- Airport transfers and any other transportation costs, apart the explicitly mentioned
- Any personal expenses
- Dinner or Gala dinner, even though it is on the same day selected
- Technical excursion, even though it is on the same day selected
- Accommodation
- Any other food and beverages, apart from the explicitly mentioned
- Airport transfers and any other transportation costs, apart from the explicitly mentioned
- Any personal expenses

### Additional options for daily registered delegates, accompanying persons and spouses

- Reception on August 25: 35 EUR per person
- Dinner on August 26: 35 EUR per person
- Dinner on August 27: 35 EUR per person
- Technical excursion and Gala Dinner on August 28: 100 EUR per person

Fees do not include: accommodation, any other food and beverages, airport transfers and any other transportation costs, except the explicitly mentioned.

Fees include: entrance to the working sessions during the whole period of the conference, conference materials, welcome reception on August 25, coffee breaks on August 26, 27 and 28, lunches on August 26, 27 and 28, dinners on August 26 and 27, technical excursion on August 28, including transportation and activities, gala dinner on August 28.